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MEETING MINUTES FOR THE BOARD OF COMMERCE AND INDUSTRY  
OF THE  
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION  
HELD AT  
LOUISIANA STATE EMPLOYEES' RETIREMENT SYSTEM BUILDING  
FOURTH FLOOR BOARD ROOM  
8401 UNITED PLAZA BOULEVARD  
BATON ROUGE, LOUISIANA  
ON THE 27TH DAY OF AUGUST, 2013  
COMMENCING AT 1:34 P.M.

REPORTED BY: ELICIA H. WOODWORTH, CCR



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1    **Appearances of Board Members Present:**

2    R.K. Mehrotra  
3    Charles Soprano  
4    Millie Atkins  
5    William King  
6    Gale Potts-Roque  
7    Lance Belcher  
8    Jeffrey Elmore  
9    Andre Fruge  
10    Richard Gonsoulin  
11    Gordon Burgess  
12    Steve Grissom  
13    Jerald Jones  
14    Thomas Holden  
15    Kevin Langley  
16    Mayor Glenn Brasseaux  
17    Senator Stephen Pugh

18    **Staff members present:**

19    Michelle Sorrell  
20    Brenda Guess  
21    Frank Favalaro  
22    Danielle Clapinski  
23    Marylyn Friedkin  
24    Becky Lambert  
25    Anne Villa  
26    Robin Tate  
27    Roshanda Hanible  
28    Felipe Martinez  
29    Eric Burton  
30    Rick Broussard  
31    Lori Weber



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MR. MEHROTRA:

We'd like to welcome everybody to our August 2013 meeting for the Board of Commerce and Industry for the State of Louisiana.

Can we have a rollcall?

MS. SORRELL:

Matt Parker for Governor Jindal.

(No response.)

MS. SORRELL:

Steve Windham for Lieutenant Governor Gordon.

(No response.)

MS. SORRELL:

Millie Atkins.

MS. ATKINS:

Here.

MS. SORRELL:

Lance Belcher.

MR. BELCHER:

Here.

MS. SORRELL:

Bryan Bossier.

(No response.)

MS. SORRELL:

Mayor Brasseaux.



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1       MAYOR BRASSEAU:

2             Here.

3       MS. SORRELL:

4             Gordon Burgess.

5       MR. BURGESS:

6             Here.

7       MS. SORRELL:

8             Mark Delesdernier.

9             (No response.)

10       MS. SORRELL:

11            Jeffery Elmore.

12       MR. ELMORE:

13            Here.

14       MS. SORRELL:

15            Andre Fruge.

16       MR. FRUGE:

17            Here.

18       MS. SORRELL:

19            Richard Gonsoulin.

20       MR. GONSOULIN:

21            Here.

22       MS. SORRELL:

23            Steven Grissom for Secretary Moret.

24       MR. GRISSOM:

25            Here.



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1 MS. SORRELL:  
2 Thomas Holden.  
3 MR. HOLDEN:  
4 Here.  
5 MS. SORRELL:  
6 Jerald Jones.  
7 MR. JONES:  
8 Here.  
9 MS. SORRELL:  
10 William King.  
11 MR. KING:  
12 Here.  
13 MS. SORRELL:  
14 Kevin Langley.  
15 MR. LANGLEY:  
16 Here.  
17 MS. SORRELL:  
18 Senator Martini.  
19 (No response.)  
20 MS. SORRELL:  
21 R.K. Mehrotra.  
22 MR. MEHROTRA:  
23 Here.  
24 MS. SORRELL:  
25 Representative Ponti.



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1 (No response.)  
2 MS. SORRELL:  
3 Representative Pugh.  
4 (No response.)  
5 MS. SORRELL:  
6 Senator Riser.  
7 (No response.)  
8 MS. SORRELL:  
9 Gale Potts-Roque.  
10 MS. POTTS-ROQUE:  
11 Here.  
12 MS. SORRELL:  
13 Wilda smith.  
14 (No response.)  
15 MS. SORRELL:  
16 Charles Soprano.  
17 MR. SOPRANO:  
18 Here.  
19 MS. SORRELL:  
20 We have a quorum.  
21 MR. MEHROTRA:  
22 Thank you.  
23 Can I have a motion to approve the  
24 minutes from our June 25th, 2013 meeting?  
25 MR. JONES:



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1                   So moved.

2                   MR. MEHROTRA:

3                   Moved by Mr. Jones, second by  
4 Mr. Gonsoulin.

5                   All in favor, say "aye".

6                   (Several members respond "aye".)

7                   MR. MEHROTRA:

8                   All opposed.

9                   (No response.)

10                  MR. MEHROTRA:

11                  There is no opposition.

12                  If you would like to address the Board,  
13 please fill out a blue card and turn them in at the  
14 table so we can address your concerns or issues.

15                  Mr. Favaloro, the Quality Jobs Program.

16                  MR. FAVALORO:

17                  I have three Quality Jobs applications:  
18 20130033, S&E Design and Construction LLC in Lincoln  
19 Parish; 20111126, Southern Precision, Inc. in St.  
20 Charles; and 20120946, WSP Chemicals & Technology, LLC  
21 in Caddo Parish.

22                  That concludes the applications.

23                  MR. MEHROTRA:

24                  Thank you, Mr. Favaloro.

25                  Can I get a motion to approve?



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1 By Ms. Atkins, second by  
2 Ms. Potts-Roque.

3 Comments or discussion from the floor?  
4 (No response.)

5 MR. MEHROTRA:

6 Comments or discussion from the Board?  
7 (No response.)

8 MR. MEHROTRA:

9 All in favor, say "aye".  
10 (Several members respond "aye".)

11 MR. MEHROTRA:

12 All opposed.  
13 (No response.)

14 MR. MEHROTRA:

15 There is no opposition.

16 MR. FAVALORO:

17 I have one Renewal Application:  
18 20081199, Taminco, Inc. in Iberville Parish.

19 That concludes the renewals.

20 MR. MEHROTRA:

21 Thank you.

22 Motion to approve by Mr. Belcher, second  
23 by Mr. King.

24 Any comments or discussion from the  
25 floor?



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1 (No response.)

2 MR. MEHROTRA:

3 Any comments or discussion from the  
4 Board?

5 (No response.)

6 MR. MEHROTRA:

7 All in favor, say "aye".

8 (Several members respond "aye".)

9 MR. MEHROTRA:

10 All opposed.

11 (No response.)

12 MR. MEHROTRA:

13 There is no opposition.

14 MR. FAVALORO:

15 I have one Request to Terminate the  
16 following contract: Geocent, LLC, Contract Number  
17 0070950. The company requested termination of the  
18 contract. They have met all of the requirements of the  
19 program. They're transferring their employees of this  
20 contract site to other Louisiana sites. In Jefferson  
21 Parish.

22 MR. MEHROTRA:

23 Thank you.

24 Motion to approve?

25 MS. POTTS-ROQUE:



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1                   So moved.

2                   MR. MEHROTRA:

3                   By Ms. Potts-Roque. Second by  
4 Mr. Elmore.

5                   Comments or discussion from the floor?  
6 (No response.)

7                   MR. MEHROTRA:

8                   Comments or discussion from the Board?  
9 (No response.)

10                  MR. MEHROTRA:

11                  All in favor, say "aye".  
12 (Several members respond "aye".)

13                  MR. MEHROTRA:

14                  All opposed.  
15 (No response.)

16                  MR. MEHROTRA:

17                  There is no opposition.

18                  MR. FAVALORO:

19                  I have one Request for Change in Name  
20 Only: 040943, Cheniere LNG O&M Services LP in Cameron  
21 Parish.

22                  MR. MEHROTRA:

23                  Okay. Thank you, Mr. Favaloro.  
24 Motion to approve?

25                  MR. KING:



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So moved.

MR. MEHROTRA:

By Mr. King, second by Mr. Fruge.

Comments or discussion from the floor?

(No response.)

MR. MEHROTRA:

Comments or discussion from the Board?

(No response.)

MR. MEHROTRA:

All in favor, say "aye".

(Several members respond "aye".)

MR. MEHROTRA:

All opposed.

(No response.)

MR. MEHROTRA:

There is no opposition.

MR. FAVALORO:

I have one Request to Change Operating Site Only: CF Industries, Inc., Contract Number 051110 from 39041 Highway 18, Donaldsonville, Louisiana to 39018 Highway 3089 in Donaldsonville, Louisiana. Both are in Ascension Parish.

MR. MEHROTRA:

Okay. Motion to approve by Mr. Gonsoulin and second by Mr. Burgess.



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1                   Comments or discussion from the floor?

2                   (No response.)

3                   MR. MEHROTRA:

4                   Comments or discussion from the Board?

5                   (No response.)

6                   MR. MEHROTRA:

7                   All in favor, say "aye".

8                   (Several members respond "aye".)

9                   MR. MEHROTRA:

10                  All opposed.

11                  (No response.)

12                  MR. MEHROTRA:

13                  There is no opposition.

14                  Thank you.

15                  All right. The Restoration Tax

16 Abatement Program by Ms. Lambert.

17                  MS. LAMBERT:

18                  Good afternoon. We have two

19 applications for consideration today. The first one is

20 20110169. The company is 214 Decatur Street

21 Development, LLC in New Orleans, and the second one is

22 20120148, Robert Family Partnership #1 in Gonzales,

23 Ascension Parish. That's for a total of two

24 applications.

25                  MR. MEHROTRA:



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1 Thank you.

2 Motion to approve by Ms. Atkins, second  
3 by Ms. Potts-Roque.

4 All in favor -- I'm sorry. Comments or  
5 discussion from the floor?

6 (No response.)

7 MR. MEHROTRA:

8 Comments or discussion from the Board?

9 (No response.)

10 MR. MEHROTRA:

11 All in favor, say "aye".

12 (Several members respond "aye".)

13 MR. MEHROTRA:

14 All opposed.

15 (No response.)

16 MR. MEHROTRA:

17 There is no opposition.

18 Okay. Thank you, Ms. Lambert.

19 Enterprise Zone Program by Ms. Hanible.

20 MS. HANIBLE:

21 Thank you. We have 37 applications:

22 Belleville Assisted Living Center, LLC in Orleans  
23 Parish, Berry Contracting, LP in Plaquemines Parish,  
24 Berry Contracting, LP in St. Mary Parish and another  
25 Berry Contracting, LP in St. Mary Parish, Bollinger



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1 Quick Repair, LLC in Jefferson Parish, Chabill's Tire  
2 Service, LLC East Baton Rouge Parish, Circle Bowl,  
3 Incorporated doing business as Premier Lanes in  
4 Ascension Parish, Civic Theater Operating Company, LLC  
5 doing business as Civic Theater in Orleans Parish,  
6 Coastal Bridge Company, LLC in Lafayette Parish,  
7 Community Care Center in Covington, LLC doing business  
8 as Forest Manor Nursing Home in St. Tammany Parish,  
9 Deano Hardwoods, LLC in Lafayette Parish, Diversity One  
10 Staffing in Ouachita Parish, DOC Ready Mix, LLC in Caddo  
11 Parish, Doerle Food Service, LLC in Lafayette Parish,  
12 Dupre Logistics, LLC in West Baton Rouge Parish, Group  
13 Contractors, LLC in East Baton Rouge Parish, Guest House  
14 Holdings, LLC in Ouachita Parish, Hammond Dental Care,  
15 LLC in Tangipahoa Parish, Lafayette General Medical  
16 Center, Incorporated in Lafayette Parish, Lake Charles  
17 Gardens, LLC in Calcasieu Parish, Lamar Texas Limited  
18 Partnership in East Baton Rouge Parish, Little Gem  
19 Saloon, LLC doing business as Little Gem Saloon in  
20 Orleans Parish, LRP Seafood, LLC in Orleans Parish,  
21 Murray's Incorporated doing business as Alexander's  
22 Highland Market in East Baton Rouge Parish, Perryville  
23 Gas Storage, LLC in Franklin Parish, Petrin Corporation  
24 in West Baton Rouge Parish, Prescriptions to Geaux,  
25 Incorporated in East Baton Rouge Parish, Roofing



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1 Solutions, LLC in Ascension Parish, SGS North America,  
2 Incorporated doing business as SGS Petroleum Service  
3 Corporation in East Baton Rouge Parish, Singleton,  
4 Kellner, Bolding, Avant & Albarado, LLC in Lafayette  
5 Parish, SSC Dental Center, LLC in West Feliciana,  
6 Stuller, Incorporated in Lafayette Parish, The National  
7 World War II Museum, Incorporated in Orleans Parish,  
8 Turner Specialty Services, LLC, East Baton Rouge Parish,  
9 Walgreen Louisiana Company, Incorporated doing business  
10 as Walgreens #15366 in West Baton Rouge Parish, Walmart  
11 Louisiana, LLC doing business as Neighborhood Market  
12 #3042 in St. Tammany Parish, Willis Knighton Medical  
13 Center, Incorporated in Caddo Parish.

14 MR. MEHROTRA:

15 Thank you.

16 Now, do I have a motion to approve?

17 By Mr. Soprano. Second by Mr. Burgess.

18 Comments or discussion from the floor?

19 (No response.)

20 MR. MEHROTRA:

21 Comments or discussion from the Board?

22 (No response.)

23 MR. MEHROTRA:

24 All in favor, say "aye".

25 (Several members respond "aye".)



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MR. MEHROTRA:

All opposed.

(No response.)

MR. MEHROTRA:

There is no opposition.

MS. LAMBERT:

Thank you.

We have one Application for

Cancellation, and that's Enterprise Zone Application  
Number 20110323, Advance Stores Company, Incorporated in  
Lafayette Parish. The Board approved their application  
in April of 2012, however, the Department of Revenue  
issued an objection against the company. Since that  
time, the company has been unable to resolve the  
objection with the Department of Revenue.

MR. MEHROTRA:

Thank you.

Motion to approve?

MS. POTTS-ROQUE:

So moved.

MR. MEHROTRA:

Ms. Potts-Roque, second by Mr. Fruge.

Comments or discussion from the floor?

(No response.)

MR. MEHROTRA:



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1                   Comments or discussion from the Board?

2                   (No response.)

3                   MR. MEHROTRA:

4                   All in favor, say "aye".

5                   (Several members respond "aye".)

6                   MR. MEHROTRA:

7                   All opposed.

8                   (No response.)

9                   MR. MEHROTRA:

10                  There is so opposition.

11                  MS. HANIBLE:

12                  We have one project that wishes to  
13 change site location, Contract Number 20120246, WJMB  
14 Transport, Incorporated, current address 1813 Veterans  
15 Boulevard, Metairie, Louisiana. Their new location is  
16 5029 Bloomfield Street in Jefferson, Louisiana.

17                  MR. MEHROTRA:

18                  Thank you.

19                  Motion to approve by Mr. Brasseaux,  
20 second by Mr. Parker -- Mr. Parker correct?

21                  MR. PUGH:

22                  Push.

23                  MR. MEHROTRA:

24                  Mr. Pugh. I'm sorry. Thank you.

25                  Second by Representative Pugh.



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1                   Comments or discussion from the floor?

2                   (No response.)

3                   MR. MEHROTRA:

4                   Comments or discussion from the Board?

5                   (No response.)

6                   MR. MEHROTRA:

7                   All in favor, say "aye".

8                   (Several members respond "aye".)

9                   MR. MEHROTRA:

10                  All opposed.

11                  (No response.)

12                  MR. MEHROTRA:

13                  There is no objection.

14                  MS. HANIBLE:

15                  We have one request for business name

16 change: Enterprise Zone Contract Number 20091139,

17 Christian Brothers School located in Jefferson Parish.

18 They would like to change their name on their contact to

19 Brothers of the Christian Schools of New Orleans,

20 Louisiana, Incorporated, doing business as Christian

21 Brothers School.

22                  MR. MEHROTRA:

23                  Okay. Motion to approve by Mr. Holden,

24 second by Mr. King.

25                  Comments or discussion from the floor?



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1 (No response.)

2 MR. MEHROTRA:

3 Comments or discussion from the Board?

4 (No response.)

5 MR. MEHROTRA:

6 All in favor, say "aye".

7 (Several members respond "aye".)

8 MR. MEHROTRA:

9 All opposed.

10 (No response.)

11 MR. MEHROTRA:

12 There is no opposition.

13 MS. HANIBLE:

14 There are 10 Enterprise Zone contracts  
15 being presented for cancelation. If it's acceptable to  
16 you, Mr. Chairman, we'll accept is it as printed in the  
17 agenda.

18 MR. MEHROTRA:

19 Can I have a motion to handle in globo?

20 MR. JONES:

21 So moved.

22 MR. MEHROTRA:

23 By Mr. Jones. Second by Mr. Fruge.

24 Comment or discussion from the floor?

25 (No response.)



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1 MR. MEHROTRA:  
2 Comments or discussion from the Board?  
3 (No response.)

4 MR. MEHROTRA:  
5 All in favor, say "aye".  
6 (Several members respond "aye".)

7 MR. MEHROTRA:  
8 All opposed.  
9 (No response.)

10 MR. MEHROTRA:  
11 There is no opposition.

12 MR. HANIBLE:  
13 Thank you.  
14 We have 13 Enterprise Zone applications  
15 being presented for termination. Once again, Mr.  
16 Chairman, I ask that we can accept these contracts as  
17 printed in the agenda.

18 MR. MEHROTRA:  
19 Can I have a motion to handle in globo?

20 MS. POTTS-ROQUE:  
21 So moved.

22 MR. MEHROTRA:  
23 By Ms. Potts-Roque, second by Mr. King.  
24 Comments or discussion from the floor?  
25 (No response.)



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1 MR. MEHROTRA:  
2 Comments or discussion from the Board?

3 MR. JONES:  
4 Mr. Chairman.  
5 Ms. Hanible, I'm assuming that all of  
6 the applicants or the contract holders know that they're  
7 up for being terminated today.

8 MS. HANIBLE:  
9 Yes, sir.

10 MR. JONES:  
11 Okay.

12 MS. HANIBLE:  
13 Actually, terminations are normally  
14 initiated by the contract holders after fulfilling all  
15 of the requirements of the program.

16 MR. JONES:  
17 Okay. Thank you.

18 MR. MEHROTRA:  
19 Thank you, Mr. Jones.  
20 Any further discussion from the Board?

21 (No response.)

22 MR. MEHROTRA:  
23 All in favor, say "aye".  
24 (Several members respond "aye".)

25 MR. MEHROTRA:



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1 All opposed.

2 (No response.)

3 MR. MEHROTRA:

4 There is no opposition.

5 MS. HANIBLE:

6 Thank you.

7 Lastly, we have one contract for  
8 reinstatement, Enterprise Zone Contract Number 051126,  
9 Frank Silva & Sons, Incorporated in Jefferson Parish.  
10 The reason that the contract was initially presented to  
11 the board was due to non-compliance. Since that time,  
12 the department learned that this contract was  
13 inadvertently canceled, so the department is making a  
14 recommendation to have this reinstated.

15 MR. MEHROTRA:

16 All right.

17 Motion to approve.

18 MS. POTTS-ROQUE:

19 So moved.

20 MR. MEHROTRA:

21 Ms. Potts-Roque, second by  
22 Representative Pugh.

23 Comments or discussion from the floor?

24 (No response.)

25 MR. MEHROTRA:



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1                   Comments or discussion from the Board?

2                   (No response.)

3                   MR. MEHROTRA:

4                   All in favor, say "aye".

5                   (Several members respond "aye".)

6                   MR. MEHROTRA:

7                   All opposed.

8                   (No response.)

9                   MR. MEHROTRA:

10                  There is no opposition.

11                  MR. MEHROTRA:

12                  Thank you, Ms. Hanible.

13                  Industrial Tax Exemption Program by

14                  Ms. Weber.

15                  MS. WEBER:

16                  Yes, sir.

17                  Do you want me to read all of the 113

18                  applications into the record as written?

19                  MR. MEHROTRA:

20                  May I have a motion to handle it in

21                  globo?

22                  By Mayor Brasseaux, second by

23                  Mr. Belcher.

24                  Comments or discussion from the floor?

25                  MR. JONES:



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1                   Actually, Mr. Chairman, Ms. Weber is  
2 coming off of vacation, and I think she needs to get  
3 back into the swing of things.

4                   MS. WEBER:

5                   No. Well, wait for the 300 one.

6                   MR. JONES:

7                   I look forward to that.

8                   MS. WEBER:

9                   Not going to happen this year.

10                  MR. MEHROTRA:

11                  Comments or discussion from the floor.

12                  (No response.)

13                  MR. MEHROTRA:

14                  Comments or discussion from the Board?

15                  (No response.)

16                  MR. MEHROTRA:

17                  All in favor, say "aye".

18                  (Several members respond "aye".)

19                  MR. MEHROTRA:

20                  All opposed.

21                  (No response.)

22                  MR. MEHROTRA:

23                  There is no opposition.

24                  MS. WEBER:

25                  All right. I have two sets of



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1 transfers: PPG Industries to Eagle US 2, LLC in  
2 Calcasieu, and Williams Olefins to Discovery Producer  
3 Services in Lafourche.

4 MR. MEHROTRA:

5 Thank you.

6 Motion to approve by Mr. Soprano, second  
7 by Mr. Holden.

8 Comments or discussion from the floor.

9 (No response.)

10 MR. MEHROTRA:

11 Comments or discussion from the Board.

12 (No response.)

13 MR. MEHROTRA:

14 All in favor, say "aye".

15 (Several members respond "aye".)

16 MR. MEHROTRA:

17 All opposed.

18 (No response.)

19 MR. MEHROTRA:

20 There is no opposition.

21 MS. WEBER:

22 All right. I have two changes of name,  
23 both for LAD Services, LLC to LAD Salvage, LLC, one set  
24 in St. Martin, the other in St. Mary.

25 MR. MEHROTRA:



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1 Thank you.

2 MR. JONES:

3 So moved.

4 MR. MEHROTRA:

5 Motion to approve by Mr. Jones, second  
6 by Ms. Atkins.

7 Comments or discussion from the floor?

8 (No response.)

9 MR. MEHROTRA:

10 Comments or discussion from the Board?

11 (No response.)

12 MR. MEHROTRA:

13 All in favor, say "aye".

14 (Several members respond "aye".)

15 MR. MEHROTRA:

16 All opposed.

17 (No response.)

18 MR. MEHROTRA:

19 There is no opposition.

20 MS. WEBER:

21 All right. There are two sets of  
22 cancelations: News-Star, Contracts Number 050925 and  
23 20080297. The company ceased manufacturing and we are  
24 recommending cancelation of those contracts. That's in  
25 Ouachita. The second set is for Shaw Process



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1 Fabricators, Incorporated 20030084, 050535, 061066,  
2 070490, 20080463, and 20090420. They've been paying  
3 property tax on the assets, so they're no longer  
4 eligible and we're just requesting that they be  
5 canceled. This is in Ouachita.

6 MR. MEHROTRA:  
7 Thank you, Ms. Weber.  
8 Motion to approve.

9 MS. ATKINS:  
10 So moved.

11 MR. MEHROTRA:  
12 By Ms. Atkins. Second by  
13 Ms. Potts-Roque.

14 Comment or discussion from the floor.  
15 (No response.)

16 MR. MEHROTRA:  
17 Comments or discussion from the Board.  
18 (No response.)

19 MR. MEHROTRA:  
20 All in favor, say "aye".  
21 (Several members respond "aye".)

22 MR. MEHROTRA:  
23 All opposed.  
24 (No response.)

25 MR. MEHROTRA:



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1                   There is no opposition.

2                   MS. WEBER:

3                   I just have a minor housekeeping matter.

4                   This is going back to April 20th, 2011 Specials Report.

5                   A Partial Transfer request for Imperial Savannah to

6                   Louisiana Sugar Refinery was incorrectly reported.

7                   There was a wrong dollar value, so what we're doing is

8                   we're just correcting it to read as follows: Imperial

9                   Savannah, LP, Contract 20100542 in the amount of

10                  \$2,451,338. Imperial retained \$236,530. Louisiana

11                  Sugar Refinery received \$2,214,808. This is in St.

12                  James. This is just to amend the minutes for the April

13                  20, 2008 meeting.

14                  MS. POTTS-ROQUE:

15                  So moved.

16                  MR. MEHROTRA:

17                  By Ms. Potts-Roque, second by Mr. King.

18                  Comments or discussion from the floor?

19                  (No response.)

20                  MR. MEHROTRA:

21                  From the board?

22                  (No response.)

23                  MR. MEHROTRA:

24                  All in favor, say "aye".

25                  (Several members respond "aye".)



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MR. MEHROTRA:

All opposed.

(No response.)

MR. MEHROTRA:

There is no opposition.

MS. WEBER:

Okay. We have 13 renewals. Would you just like to read them as printed, or do you want me to read them into the record?

MR. MEHROTRA:

Do I have a motion to handle in globo?

By Mr. Fruge, second by Mr. King.

Comments or discussion from the floor?

(No response.)

MR. MEHROTRA:

Comments or discussion from the Board.

(No response.)

MR. MEHROTRA:

All in favor, say "aye".

(Several members respond "aye".)

MR. MEHROTRA:

All opposed.

(No response.)

MR. MEHROTRA:

There is no opposition.



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MS. WEBER:

That's all I have. Thank you.

MR. MEHROTRA:

Thank you, Ms. Weber.

Mr. Grissom from LED, would you like to make some comments?

MR. GRISSOM:

Absolutely. Thank you.

Thank you Board members. I appreciate you participating today, appreciate your service to the Board of Commerce & Industry. It's been busy times at the department. A lot of activity. A lot of exciting things in the pipeline. We've got a great team. I just want to say thanks to all of our team members who are here. We've been hard at work, and, again, excited about the activities underway right now and what we have in store for the coming months.

I want to cover three topics today, and this will be fairly brief, so bear with me. The first one is just some of our efforts in International Commerce. Second, I just wanted to cover some of our recently announced projects and some of the progress we've made in business climate rankings.

On the International front, we are making a big push this fiscal year to build on



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1 Louisiana's historical role in the international  
2 commerce. We've long been a leader in global trade and  
3 trade-related manufacturing. We're expecting that road  
4 to rapidly expand in the near future. In particular, on  
5 the FDI front, we expect our cumulative FDI to triple  
6 over the next few years, versus where we've been just  
7 six years ago, so a very large increase in foreign  
8 direct investment into the State. We're currently  
9 working with our new Office of International Commerce.  
10 This is a new office that was established approximately  
11 one year ago, is fully in place now, and the LED working  
12 with our board members are focused on a number of  
13 things, including the first Louisiana master plan for  
14 International Commerce and that is going to identify  
15 three exciting goals and detail how we will go about  
16 executing on those goals. The first one is expanding  
17 imports and exports with a specific focus on trying to  
18 dramatically boost your trade with Central America and  
19 South America. Second, securing more trade-related  
20 value-added manufacturer projects, for instance,  
21 projects such as Folgers and Zagis USA, where we're  
22 adding value to products that we're importing into the  
23 State through manufacturing. And then third, a strong  
24 focus on major FDI projects, foreign direct investments,  
25 building on recent products, like Benteler Steel, Sasol



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1 and SE Tylos, which is a ShinTech affiliate. These are  
2 works in progress, but I do expect by the end of the  
3 calendar year that we'll have made substantial progress  
4 on those three prongs of the strategic plan and begin  
5 executing those in a very rapid fashion. So exciting  
6 work going on from the international perspective within  
7 the department and within the International Commerce.

8 From a projects perspective, we've been  
9 very busy, and a couple that I wanted to point out,  
10 projects across the State, and I think some very  
11 interesting industries. The first is an announcement  
12 that came out last Friday, Cool Planet Energy Systems  
13 announcing a \$168-million investment in three Louisiana  
14 bio-refineries. Cool Planet Energy Systems is a company  
15 based in Denver, and it's investors include BP, Google  
16 Ventures, GE, ConocoPhillips, NRG Energy and others. So  
17 a well-backed company that's focused on modular biomass  
18 to gasoline refineries, basically taking wood waste,  
19 forest bi-products and converting them to fuel products,  
20 gasoline products. The first of the bio-refineries is  
21 to start construction in January of this year in the  
22 Port of Alexandria. The second facility is slated for  
23 Natchitoches, and the third facility at a  
24 to-be-determined location in Louisiana. So very  
25 exciting, new, clean energy environments coming to the



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1 State and something we're very pleased with.

2 Another announcement in the Lake Charles  
3 area was with AAR, Incorporated announced 500 new jobs  
4 at Chennault focused on maintenance, repair and overhaul  
5 in the aviation sector. These are 500 new jobs that  
6 built on 250 existing jobs that were at Chennault prior  
7 to this announcement, so for a total of 750 direct jobs  
8 in the Lake Charles area. AAR is a global provider of  
9 products and services to commercial airlines and is also  
10 a top 100 defense contractor. They're the largest  
11 independent maintenance repair overhaul business in the  
12 United States. So very pleased to have AAR coming into  
13 the State of Louisiana and moving forward with  
14 significant operations getting up to 750 jobs over the  
15 next several years.

16 The final project I wanted to comment on  
17 was one here in Baton Rouge, which was CB&I announcing  
18 400 new jobs associated with Gulf Solutions Team, and  
19 these are jobs that the company is centralizing from  
20 other locations across the US. CB&I was part of the  
21 acquisition of the Shaw Group, and the Government  
22 Solutions component of CB&I was one of four divisions, I  
23 believe, is going to consolidate or centralize those  
24 operations here in Baton Rouge. So for a net increase  
25 of 400 professional jobs focused on their Gulf



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1 Solutions.

2 So a number of very exciting  
3 announcements across the State and really a lot in the  
4 pipeline. I encourage you to keep a close eye out. We  
5 will have a number of exciting things in the pipeline to  
6 cover over the coming weeks.

7 Finally, we have a number of rankings  
8 that we are very, very pleased with, and they came out  
9 and pretty quick succession in the July timeframe, so  
10 just as we started the fiscal year. I'll comment on a  
11 few of those. Southern Business & Development, this is  
12 a magazine that covers economic development in the South  
13 U.S. They just awarded Louisiana their fourth State of  
14 the Year Award in the last five years. We were Co-State  
15 of the Year with Texas, but four of the last five years,  
16 we've been ranked as either State or Co-State of the  
17 Year. That award is based on number economic  
18 development projects in the State inaugurate. There's a  
19 point system where they award projects a certain scale a  
20 number of points and larger scale a number of points,  
21 and Louisiana, based on its performance, was awarded  
22 State of the Year. And, again, this is the fourth out  
23 of fifth year, so this is quite an accomplish for our  
24 team and for the State.

25 We were recently ranked number four in



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1 the U.S. for business climate by Business Facilities  
2 Magazine, and our workforce training program, LED  
3 FastStart, was ranked the Top Workforce Training Program  
4 in the Nation for the fourth consecutive year. LED  
5 FastStart was established five years ago with a team  
6 that had experience in workforce training for expanding  
7 or operations starting up and they really hit the ground  
8 running and it's tremendous that they've been recognized  
9 now four years in a row as the top program. Very  
10 innovative, very customer friendly and one of strong  
11 valued propositions that we're able to bring companies  
12 when they're looking at Louisiana, and they'll be  
13 involved with the three projects I mentioned earlier in  
14 my comments.

15 And then finely, on another business  
16 climate ranking, Pollina Corporate Real Estate, we now  
17 rank Number 14, and this is up 26 spots since 2008 and  
18 is the largest improvement of any state in the last five  
19 years. So we still have room to go at number 14. We'd  
20 love to crack that top 10, but we've been moving in the  
21 right direction in the last five years, and that  
22 improvement of 26 spots is top 50 states, so we're very  
23 pleased with that result. Now, we have work ahead, but  
24 we when we talk about Louisiana momentum, in particular,  
25 to companies out of state, these are some of the things



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1 we point to to establish credibility and to bring some  
2 weight to the comments they make. They obviously expect  
3 our department to be talking highly about the state, but  
4 if you have independent publications saying the same  
5 thing, it goes a long way.

6 So I'll wrap up with that. Any  
7 questions, I'd be happy to answer, but I want to close  
8 by saying thank you for your service, and I appreciate  
9 you taking the time to be here today. Thank you.

10 MR. MEHROTRA:

11 Thank you, Mr. Grissom. Fantastic.  
12 Great job.

13 I want to thank the staff for all of  
14 their hard work. We appreciate y'all very much.

15 Any further comments?

16 (No response.)

17 MR. MEHROTRA:

18 Any comments from the floor?

19 MR. ZATARAIN:

20 Yes, sir. I'd like the Board -- Mickey  
21 Zatarain. I'd like the Board to acknowledge  
22 Representative Pugh's suit and how nice he looked today.

23 REPRESENTATIVE PUGH:

24 I only have a couple more days to wear  
25 it.



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MR. MEHROTRA:

Would you like to stand up for us?

Thank you.

All right. Motion to adjourn.

MR. JONES:

So moved.

MR. MEHROTRA:

Motion by Mr. Jones. Thank you.

(Meeting concludes at 2:04 p.m.)



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1 REPORTER'S CERTIFICATE:

2

3 I, ELICIA H. WOODWORTH, Certified Court  
4 Reporter in and for the State of Louisiana, as the  
5 officer before whom this Board meeting of the Louisiana  
6 Board of Commerce & Industry, do hereby certify that  
7 this meeting was reported by me in the stenotype  
8 reporting method, was prepared and transcribed by me or  
9 under my personal direction and supervision, and is a  
10 true and correct transcript to the best of my ability  
11 and understanding;

12 That the transcript has been prepared in  
13 compliance with transcript format required by statute or  
14 by rules of the board, that I have acted in compliance  
15 with the prohibition on contractual relationships, as  
16 defined by Louisiana Code of Civil Procedure Article  
17 1434 and in rules and advisory opinions of the board;

18 That I am not related to counsel or to the  
19 parties herein, nor am I otherwise interested in the  
20 outcome of this matter.

21

22 Dated this 8th day of September, 2013.

23

24

25

\_\_\_\_\_  
ELICIA H. WOODWORTH, CCR  
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<hr/> <b>#</b> <hr/>	<b>2008</b> 28:13 35:17	<hr/> <b>7</b> <hr/>	33:17
<b>#1</b> 12:22	<b>20080297</b> 26:23	<b>750</b> 33:7,14	<b>applicants</b> 21:6
<b>#15366</b> 15:10	<b>20080463</b> 27:2		<b>application</b> 16:8,9,11
<b>#3042</b> 15:12	<b>20090420</b> 27:2	<hr/> <b>A</b> <hr/>	<b>applications</b> 12:19,24 13:21 20:14 23:18
<hr/> <b>\$</b> <hr/>	<b>20091139</b> 18:16	<b>AAR</b> 33:3,8,12	<b>approve</b> 11:24 13:2 15:16 16:18 17:19 18:23 22:17 25:6 26:5 27:8
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